



Terms & Conditions

Fees/Exclusivity

- Brokerage Fee is Minimum 10% of the Selling Price.
- Minimum brokerage fee is \$2,000.
- Strong's Marine LLC is the exclusive broker for the owner's boat as described above.

Marketing

- Strong's will display your boat on land with Strong's Pre-Enjoyed boats.
- Strong's will promote your boat on Strong's Master Inventory, Strong's Website, Yachtworld.com and at boat shows we attend.
- Strong's will maintain a record of the current season Boat and Systems Evaluation for presentation to potential buyers.
- Trained sales professionals show and sell your boat.
- Strong's will help potential buyers obtain financing.
- Strong's will help potential buyers obtain extended warranties for your boat to further enhance the value of you boat.

Boat Readiness

- All Brokerage boats must have a current Boat and Systems Evaluation completed by Strong's on file. The owner is responsible for the cost of the subject Boat and Systems Evaluation. The cost for the evaluation is: \$375 for single engine, \$435 for twin O/B, \$500 for twin I/O and I/B, & \$560 for triple O/B.
- All boats eligible for Extended Service Contract will be marketed as having such Contract. Cost for the Extended Service Contract will be borne by the seller at the time of closing on the sale of the boat. Boats with an existing warranty, extended warranty, or service contract are exempt from this provision.
- All boats in Brokerage must be in ready to sell condition, cleaned, waxed and all personal gear removed.
- All work necessary to maintain "ready to sell" condition is the owner's responsibility and can be done by the owner or Strong's can complete the services for a fee.

Initialed _____

Date _____

PO Box 1409, Mattituck, NY 11952 631-298-4770 631-298-9124 Fax



Boat Readiness (Continued)

- Strong's will maintain basic cleanliness of boat after the customer's initial spring-cleaning/detailing until December 1st. The cost for said services is \$50.00 per month. Said charges will be collected at the time of sale of the boat or if boat is removed from Strong's premises at the time of removal.
- No services for fee will be undertaken by Strong's without prior approval by the owner unless otherwise specified in this Agreement.

Sea Trials

- Permission to conduct Sea Trials are an implicit part of this Agreement and do not need approval in advance.
- Strong's personnel will conduct Sea Trials.
- No prospective buyers will be allowed on a Brokerage boat underway without a member of Strong's staff present.
- There is no charge to you for launching and hauling your boat for a Sea Trial for a prospective buyer.

Storage-Summer (4/1 to 11/31)

- Boats on Brokerage will remain on Strong's premises free of charge.
- If a Brokerage boat owner wants to keep their boat in Valet (Hi & Dry) or in a slip the cost for those services are the owners responsibility.
- Boats on Brokerage will, without exception, have any shrink-wrap removed by Strong's in April or May.
- During the Summer season all Brokerage boats must be commissioned.
- Any Brokerage boat not commissioned or scheduled for commissioning after 4/1 will be removed from Strong's brokerage listings and storage will be charged at Strong's Valet (Hi & Dry) rate for the specific boat.

Storage-Winter (12/1 to 3/31)

- As of 12/1 all boats on Brokerage will be charged winter storage as per the current Marina Rate Card.
- Boats/engines on Brokerage during the winter must be winterized and shrink-wrapped with an access door to facilitate showings.
- Winterization of Brokerage boats/engines is not part of this Brokerage Agreement.
- All cost for boat/engine winterization are the responsibility of the owner.

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Loss/Insurance/Liens

- The owner, at the owner’s cost, must keep Insurance on the boat while covered under this Brokerage Agreement while it is on Strong’s property.
- Boat owner accepts full responsibility for loss or damage due to fire, theft, or action of the elements.
- The boat will be free of all liens prior to transfer of title to the new owner.

Term/Boat Removal

- This Agreement expires 12 months from the date of signing or when the owner removes the boat from Strong’s premises if such removal is agreed on by both parties in advance and in writing.
- Any charges incurred by the owner during the term of the Agreement must be paid in full before the boat is removed from Strong’s premises.

I, the undersigned, hereby appoint Strong’s Marine LLC as the exclusive broker for my boat as described herein. I have read and understand the Terms and Conditions of this Agreement. Further, I understand and agree that bills incurred while my boat is in Brokerage under this Agreement will be keep current in accordance with marina policies.

Boat Owner Signature _____
Boat Owner Name printed _____
Date _____

Listing Manager Signature _____
Listing Manager Name printed _____
Date _____

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